



Resale Market Stabilizes in February with a Glimmer of Hope for Buyers and Sellers Alike!

OTTAWA, March 3, 2023 - Members of the Ottawa Real Estate Board (OREB) sold 855 residential properties in February through the Board's Multiple Listing Service® (MLS®) System, compared with 1,411 in February 2022, a decrease of 39%. February's sales included 633 in the freehold-property class, down 42% from a year ago, and 222 in the condominium-property category, a decrease of 31% from February 2022. The five-year average for total unit sales in February is 1,157.

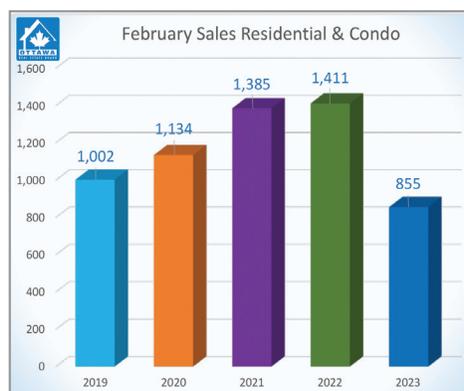
"We're going to see declines in transactions and prices when we compare current figures to last February — the height of the pandemic resale market activity," says Ottawa Real Estate Board's President Ken Dekker. "On the other hand, with the Bank of Canada holding interest rates steady, prospective buyers have more budget certainty to work with as we head into the spring market."

By the Numbers – Average Prices*:

- The average sale price for a freehold-class property in February was \$708,968, a decrease of 15% from 2022. However, it marks a 5% increase over January 2023.
- The average sale price for a condominium-class property was \$410,927, decreasing 12% from a year ago.
- With year-to-date average sale prices at \$695,086 for freeholds and \$411,449 for condos, these values represent a

14% decrease over 2022 for freehold-class properties and a 10% decrease for condominium-class properties.

"The average price increase for freeholds over January could be an indicator that buyers have normalized to the current interest rates. And perhaps, it's a glimmer of more activity to come in the months ahead."



By the Numbers – Inventory & New Listings:

- Months of Inventory for the freehold-class properties has increased to 2.8 months from 0.7 months in February 2022.
- Months of Inventory for condominium-class properties has increased to 2.5 months from 0.7 months in February 2022.
- February's new listings (1,366) were 22% lower than February 2022 (1,762) and up 3% from January 2023 (1,323). The 5-year average for new listings in February is 1,632.

- Days on market (DOM) for freeholds decreased from 43 to 37 days and 47 to 43 days for condos compared to last month.

"A decrease in the days on market, paired with fewer new listings entering the market, is good news for sellers," says Dekker. "However, if that trend continues to impact our supply stock and we don't get more inventory, our otherwise balanced market could swing back into seller's territory — but it's too early to predict."

"The best advice for sellers and buyers in today's market is to pay close attention to the comparison and competition insights only a REALTOR® can offer. Ottawa is made up of many micro-markets, and neighbourhood-level data is vital to standing out and closing deals."

REALTORS® also help with finding rentals and vetting potential tenants. Since the beginning of the year, OREB Members have assisted clients with renting 995 properties compared to 800 last year at this time, an increase of 24%.

** OREB cautions that the average sale price can be useful in establishing trends over time but should not be used as an indicator that specific properties have increased or decreased in value. The calculation of the average sale price is based on the total dollar volume of all properties sold. Price will vary from neighbourhood to neighbourhood.*



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February 2023 - Residential and Condominium Sales

Ottawa Real Estate Board

Property Class	Type	Number of Units			Average Sale Price		
		2023	2022	% Chg	2023	2022	% Chg
RES	1 1/2 Storey	13	22	-40.9	\$428,626	\$693,869	-38.2
	2 Storey	367	679	-45.9	\$736,518	\$870,411	-15.4
	3 Storey	40	62	-35.5	\$679,563	\$840,783	-19.2
	Bungalow with Loft	1	4	-75.0	\$900,000	\$1,081,250	-16.8
	Bungalow(1 Storey)	144	232	-37.9	\$708,143	\$778,683	-9.1
	Double	2	1	100.0	\$863,750	\$517,700	66.8
	Duplex	2	14	-85.7	\$741,000	\$755,904	-2.0
	Hi Ranch	28	29	-3.4	\$589,600	\$722,508	-18.4
	Mobile	4	4	0.0	\$181,750	\$204,075	-10.9
	Modular	0	1	-100.0	\$0	\$281,200	-100.0
	Other	2	0	0.0	\$325,000	\$0	0.0
	Split Level	30	40	-25.0	\$725,073	\$836,782	-13.3
			633	1,088	-41.8	\$708,968	\$836,401
CON	2 Storey	72	107	-32.7	\$421,331	\$494,974	-14.9
	3 Storey	10	11	-9.1	\$441,418	\$534,764	-17.5
	Bungalow(1 Storey)	6	3	100.0	\$571,167	\$518,333	10.2
	Hi Ranch	1	0	0.0	\$315,000	\$0	0.0
	One Level	128	196	-34.7	\$396,357	\$445,299	-11.0
	Other	5	3	66.7	\$400,000	\$554,633	-27.9
	Split Level	0	3	-100.0	\$0	\$485,967	-100.0
			222	323	-31.3	\$410,927	\$466,873
		855	1,411	-39.4	\$631,582	\$751,810	

Year To Date February 2023 - Residential and Condominium Sales

Ottawa Real Estate Board

Property Class	Type	Number of Units			Average Sale Price		
		2023	2022	% Chg	2023	2022	% Chg
RES	1 1/2 Storey	23	49	-53.1	\$417,680	\$578,194	-27.8
	2 Storey	636	1,070	-40.6	\$727,016	\$852,376	-14.7
	3 Storey	70	102	-31.4	\$667,399	\$840,244	-20.6
	Bungalow with Loft	3	7	-57.1	\$781,667	\$925,143	-15.5
	Bungalow(1 Storey)	245	360	-31.9	\$676,025	\$758,764	-10.9
	Double	2	2	0.0	\$863,750	\$731,350	18.1
	Duplex	7	22	-68.2	\$751,357	\$758,327	-0.9
	Hi Ranch	38	57	-33.3	\$586,255	\$696,916	-15.9
	Mobile	8	11	-27.3	\$159,938	\$200,364	-20.2
	Modular	1	3	-66.7	\$335,000	\$260,400	28.6
	Other	4	1	300.0	\$676,250	\$590,000	14.6
	Split Level	52	62	-16.1	\$705,513	\$790,829	-10.8
			1,089	1,746	-37.6	\$695,086	\$811,103
CON	2 Storey	121	185	-34.6	\$409,552	\$485,042	-15.6
	3 Storey	16	22	-27.3	\$468,511	\$575,286	-18.6
	Bungalow(1 Storey)	7	5	40.0	\$546,714	\$558,000	-2.0
	Hi Ranch	1	0	0.0	\$315,000	\$0	0.0
	One Level	215	373	-42.4	\$401,694	\$436,262	-7.9
	Other	5	10	-50.0	\$400,000	\$462,190	-13.5
	Split Level	3	3	0.0	\$618,367	\$485,967	27.2
			368	598	-38.5	\$411,449	\$458,168
		1,457	2,344	-37.8	\$623,447	\$721,063	

February 2023 - Sales - All Property Classes (*)

Ottawa Real Estate Board

Property Class	Number of Sales			Total Sales Volume			Average Sale Price			Average DOM			Average CDOM		
	2023	2022	% Chg	2023	2022	% Chg	2023	2022	% Chg	2023	2022	% Chg	2023	2022	% Chg
RES	633	1,088	-41.8	\$448,776,946	\$910,003,869	-50.7	\$708,968	\$836,401	-15.2	37	11	235.5	62	17	266.5
CON	222	323	-31.3	\$91,225,703	\$150,800,126	-39.5	\$410,927	\$466,873	-12.0	43	17	144.8	63	25	152.0
LOT	18	43	-58.1	\$5,284,800	\$13,050,488	-59.5	\$293,600	\$303,500	-3.3	84	89	-5.8	106	124	-14.7
MUL	12	15	-20.0	\$10,396,500	\$11,287,200	-7.9	\$866,375	\$752,480	15.1	61	33	82.3	79	44	77.7
FAR	1	0	0.0	\$1,525,000	\$0	0.0	\$1,525,000	\$0	0.0	73	0	0.0	73	0	0.0
	886	1,469	-39.7	\$557,208,949	\$1,085,141,683	-48.7	\$628,904	\$738,694	-14.9	40	15	166.0	63	22	186.6

Year To Date February 2023 - Sales - All Property Classes (*)

Ottawa Real Estate Board

Property Class	Number of Sales			Total Sales Volume			Average Sale Price			Average DOM			Average CDOM		
	2023	2022	% Chg	2023	2022	% Chg	2023	2022	% Chg	2023	2022	% Chg	2023	2022	% Chg
RES	1,089	1,746	-37.6	\$756,948,411	\$1,416,186,195	-46.6	\$695,086	\$811,103	-14.3	40	14	178.9	64	21	210.7
CON	368	598	-38.5	\$151,413,258	\$273,984,484	-44.7	\$411,449	\$458,168	-10.2	45	21	107.6	68	31	121.6
LOT	36	89	-59.6	\$13,648,366	\$28,622,235	-52.3	\$379,121	\$321,598	17.9	137	87	58.4	227	111	103.3
MUL	18	36	-50.0	\$13,623,500	\$28,229,088	-51.7	\$756,861	\$784,141	-3.5	68	39	73.0	101	54	87.7
FAR	2	2	0.0	\$2,559,425	\$2,870,000	-10.8	\$1,279,713	\$1,435,000	-10.8	67	77	-13.6	101	290	-65.3
	1,513	2,471	-38.8	\$938,192,960	\$1,749,892,002	-46.4	\$620,088	\$708,172	-12.4	44	19	129.5	69	27	156.6

February 2023 - Residential, Condominium and Combined RES & CON Sales by Price Range

	Ottawa Real Estate Board														
	Residential					Condominium					Total				
	2023	%	2022	%	%Chg	2023	%	2022	%	%Chg	2023	%	2022	%	%Chg
Under \$200,000	4	0.6	3	0.3	33.3	0	0.0	3	0.9	-100.0	4	0.5	6	0.4	-33.3
\$200,000 - \$300,000	14	2.2	8	0.7	75.0	44	19.8	25	7.7	76.0	58	6.8	33	2.3	75.8
\$300,000 - \$400,000	18	2.8	19	1.7	-5.3	76	34.2	85	26.3	-10.6	94	11.0	104	7.4	-9.6
\$400,000 - \$500,000	53	8.4	47	4.3	12.8	67	30.2	87	26.9	-23.0	120	14.0	134	9.5	-10.4
\$500,000 - \$600,000	143	22.6	77	7.1	85.7	19	8.6	85	26.3	-77.6	162	18.9	162	11.5	0.0
\$600,000 - \$700,000	150	23.7	207	19.0	-27.5	5	2.3	19	5.9	-73.7	155	18.1	226	16.0	-31.4
\$700,000 - \$800,000	88	13.9	225	20.7	-60.9	4	1.8	8	2.5	-50.0	92	10.8	233	16.5	-60.5
\$800,000 - \$900,000	73	11.5	171	15.7	-57.3	5	2.3	6	1.9	-16.7	78	9.1	177	12.5	-55.9
\$900,000 - \$1,000,000	32	5.1	105	9.7	-69.5	0	0.0	1	0.3	-100.0	32	3.7	106	7.5	-69.8
\$1,000,000 - \$1,250,000	37	5.8	127	11.7	-70.9	1	0.5	1	0.3	0.0	38	4.4	128	9.1	-70.3
\$1,250,000 - \$1,500,000	12	1.9	54	5.0	-77.8	1	0.5	3	0.9	-66.7	13	1.5	57	4.0	-77.2
\$1,500,000 - \$1,750,000	3	0.5	29	2.7	-89.7	0	0.0	0	0.0	0.0	3	0.4	29	2.1	-89.7
\$1,750,000 - \$2,000,000	1	0.2	7	0.6	-85.7	0	0.0	0	0.0	0.0	1	0.1	7	0.5	-85.7
\$2,000,000 - \$2,250,000	1	0.2	3	0.3	-66.7	0	0.0	0	0.0	0.0	1	0.1	3	0.2	-66.7
\$2,250,000 - \$2,500,000	1	0.2	3	0.3	-66.7	0	0.0	0	0.0	0.0	1	0.1	3	0.2	-66.7
\$2,500,000 - \$2,750,000	1	0.2	2	0.2	-50.0	0	0.0	0	0.0	0.0	1	0.1	2	0.1	-50.0
Over \$3,000,000	2	0.3	1	0.1	100.0	0	0.0	0	0.0	0.0	2	0.2	1	0.1	100.0
Total	633	100.0	1,088	100.0	-41.8	222	100.0	323	100.0	-31.3	855	100.0	1,411	100.0	-39.4

Year To Date February 2023 - Residential, Condominium and Combined RES & CON Sales by Price Range

	Ottawa Real Estate Board														
	Residential					Condominium					Total				
	2023	%	2022	%	%Chg	2023	%	2022	%	%Chg	2023	%	2022	%	%Chg
Under \$200,000	9	0.8	12	0.7	-25.0	0	0.0	4	0.7	-100.0	9	0.6	16	0.7	-43.8
\$200,000 - \$300,000	26	2.4	15	0.9	73.3	64	17.4	56	9.4	14.3	90	6.2	71	3.0	26.8
\$300,000 - \$400,000	36	3.3	42	2.4	-14.3	141	38.3	170	28.4	-17.1	177	12.1	212	9.0	-16.5
\$400,000 - \$500,000	97	8.9	76	4.4	27.6	106	28.8	176	29.4	-39.8	203	13.9	252	10.8	-19.4
\$500,000 - \$600,000	264	24.2	146	8.4	80.8	30	8.2	128	21.4	-76.6	294	20.2	274	11.7	7.3
\$600,000 - \$700,000	255	23.4	367	21.0	-30.5	9	2.4	33	5.5	-72.7	264	18.1	400	17.1	-34.0
\$700,000 - \$800,000	141	12.9	357	20.4	-60.5	8	2.2	12	2.0	-33.3	149	10.2	369	15.7	-59.6
\$800,000 - \$900,000	115	10.6	260	14.9	-55.8	6	1.6	7	1.2	-14.3	121	8.3	267	11.4	-54.7
\$900,000 - \$1,000,000	54	5.0	153	8.8	-64.7	0	0.0	6	1.0	-100.0	54	3.7	159	6.8	-66.0
\$1,000,000 - \$1,250,000	56	5.1	181	10.4	-69.1	3	0.8	1	0.2	200.0	59	4.0	182	7.8	-67.6
\$1,250,000 - \$1,500,000	22	2.0	75	4.3	-70.7	1	0.3	3	0.5	-66.7	23	1.6	78	3.3	-70.5
\$1,500,000 - \$1,750,000	6	0.6	38	2.2	-84.2	0	0.0	0	0.0	0.0	6	0.4	38	1.6	-84.2
\$1,750,000 - \$2,000,000	1	0.1	11	0.6	-90.9	0	0.0	1	0.2	-100.0	1	0.1	12	0.5	-91.7
\$2,000,000 - \$2,250,000	2	0.2	4	0.2	-50.0	0	0.0	0	0.0	0.0	2	0.1	4	0.2	-50.0
\$2,250,000 - \$2,500,000	1	0.1	4	0.2	-75.0	0	0.0	1	0.2	-100.0	1	0.1	5	0.2	-80.0
\$2,500,000 - \$2,750,000	1	0.1	3	0.2	-66.7	0	0.0	0	0.0	0.0	1	0.1	3	0.1	-66.7
Over \$3,000,000	3	0.3	2	0.1	50.0	0	0.0	0	0.0	0.0	3	0.2	2	0.1	50.0
Total	1,089	100.0	1,746	100.0	-37.6	368	100.0	598	100.0	-38.5	1,457	100.0	2,344	100.0	-37.8